



July, 2009

# The Broadcaster

*A Newsletter From [CMS Station Brokerage](#)*

## In This Issue

FM Translators for AM  
Signals

FM Translators Available

Station Sales

Stations Under  
Agreement

Stations For Sale

News We Can Use

Closing Quote

## Quick Links

[Visit Our Website](#)

[About Us](#)

[Current list of stations  
for sale](#)

[Archived Newsletters](#)

[Join Our Mailing List!](#)

## FM Translators For AM Signals Regularized By FCC



This week the FCC adopted a new policy to regularize permitting AM signals to be rebroadcast on FM Translators. No longer will it be necessary for AM broadcasters to have to file for a waiver and Special Temporary Authority at the

commission.

The NAB has been working for adoption of this policy for several years now. The thinking behind this is to help AM Broadcasters enhance their reach by simulcasting their programming on the FM dial.

Commenting on the FCC action, NAB Executive Vice President Dennis Wharton issued the following statement: "AM stations broadcast some of the most localized programming in America, providing listeners with all-news, all-sports and all-talk formats focusing on community issues. Allowing the use of FM translators will help stations overcome some of the many technical challenges that are unique to AM broadcasting. We salute the FCC for recognizing the important role played by AM stations across the country."

AM stations that have to power down or go off the air at sunset now have an FM alternative available to them 24/7. Imagine the possibilities for localism!

Of course, FM Translators can still be used as a fill-in for FM signals. This was their original intent.

As you may know, CMS Station Brokerage has over a hundred FM Translators available. The complete list is below. Please call me if you are interested in any of them. If you know someone who could use one, please forward this email to them. Also forward this list to your consulting engineer and your broadcast lawyer.

Contact me at [rafson@cmsradio.com](mailto:rafson@cmsradio.com) or (412) 421-2600.

[Here is the report and order from the FCC June 29, 2009.](#)

[Here is the Notice Of Proposed Rulemaking filed by the NAB to the FCC in Aug. 2007.](#)

## FM Translators Available

Here's a complete list of the FM Translators - with their Facility ID number - we have for sale. Please contact [Roger Rafson](#) for more information.

150072 Eufaula AL  
146208 Florence AL  
150832 Moores Mill AL  
150242 Northport AL  
146178 Batesville AR  
150843 Pine Bluff AR  
147409 Searcy AR  
150992 Stuttgart AR  
150097 Winslow AZ  
151246 Barstow CA  
152377 El Paso De Robles CA  
146718 El Paso De Robles CA  
151607 Truckee CA  
146642 Americus GA  
152200 Athens-Clarke County GA  
150114 Cochran GA  
146650 Cuthbert GA  
152253 Douglas GA

146652 Dublin GA  
150377 Louisville GA  
150380 Mcrae GA  
153357 Montezuma GA  
148574 Wadley GA  
150297 Mendota IL  
152539 Monticello IL  
152876 Princeton IN  
152548 Chanute KS  
152851 Eureka KS  
146875 Meraux (New Orleans) LA  
152275 Salisbury MD  
85386 Bangor ME  
145373 Alpena MI  
150680 Alpena MI  
143161 Caro MI  
145377 Fremont MI  
148015 Harrison MI  
153190 Paw Paw (Kalamazoo) MI  
152374 Lapeer MI  
149168 Manistee MI  
150472 St. Clair MI  
143173 Warren MI  
149174 Brainerd MN  
152431 Moose Lake MN  
149124 Maryville MO  
153558 Great Falls MT  
149287 Shelby MT  
147647 Langdon ND  
150156 Alliance NE  
150160 North Platte NE  
149384 O'Neill NE  
149424 Artesia NM  
152832 Clovis NM  
150169 Clovis NM  
152916 Las Cruces NM  
147975 Santa Rosa NM  
154537 Wilmington OH  
88016 Tumalo/Bend OR  
146394 Aberdeen SD  
148212 Aberdeen SD  
146399 Brookings SD  
146402 Hot Springs SD  
148217 Mitchell SD  
153473 Watertown SD

140009 Millington TN  
154961 Alice TX  
153649 Borger TX  
146422 Childress TX  
148167 El Campo TX  
148781 Meadow TX  
148509 Odessa TX  
155293 Beloit WI  
155068 LaCrosse WI  
154843 Ladysmith WI  
155297 Marshfield WI  
155144 Marshfield WI  
149983 Medford WI  
150026 Weirton WV  
150119 Casper WY  
154899 Laramie WY  
155241 Riverton WY  
154306 Rock Springs WY

## Recent Station Sales

CMS Station Brokerage is pleased to announce the following station sales that recently closed. Unless indicated otherwise, CMS Station Brokerage acted as the exclusive broker for these transactions.



**FM Translator K294BO, Monte Vista, CO** was sold to PCL Ministries, Inc.

**FM Translator K225AZ, Alamosa, CO** was sold to PCL Ministries Inc.

**WCRM-AM Fort Myers, Florida.** Manna Christian Mission, Inc. sold WCRM to Christ Center International, Inc.

**FM Translator W237CN, Perry, FL** was sold to Dockins Telecommunications, Inc.

**WJEP-AM Thomasville GA** was sold to Georgia Triangle Broadcasting, Inc.

**FM Translator W249CC Toccoa, GA** was sold to

Tugart Properties LLC.

**FM Translator K268AW, Mankato, MN** was sold to Minnesota Public Radio.

**FM Translator K281AW, Shiprock, NM** was sold to PCL Ministries, Inc.

**FM Translator K294BF, Shiprock, NM** was sold to PCL Ministries, Inc.

**FM Translator W289AS Olean, NY** was sold to Colonial Radio Group, Inc.

**Non-Commercial Educational FM Construction** Permit FID 177173 licensed to **Lingle WY** sold to University of Wyoming.

## **Station Under Agreement**

**KWTR-FM, Big Lake Texas** sold to Sierra Communications Inc.

## **Stations For Sale**

*[listed alphabetically by state]*

Contact Roger Rafson for information about any of the below opportunities. (412) 421-2600 or [Rafson@CMSradio.com](mailto:Rafson@CMSradio.com)

**WKXN-FM and WKXK-FM Greenville, Alabama** for sale.

Radio station for sale in **Flagstaff, Arizona**. Serves a growing market. Priced to sell quickly.

Radio station for sale in **Riverside-San Bernardino** (market 25) also serves Los Angeles, California (market 2).

**KPCO-AM, Quincy, California**. 24 hour radio station for sale. 5,000 watts day; 500 watts night.

**TV station for sale Fort Myers-Naples-Marco**

**Island, Florida.** Market #62.

**3 Station Cluster WTOT AM & FM and WJAQ-FM Marianna/Graceville Florida.**

Growing market; includes real estate; WTOT-FM can be upgraded to Class C3 FM and cover the **Dothan AL** market.

**24 hour AM radio station for sale in Florida.**

Includes real estate. Growing market. Priced to sell quickly.

**AM/FM combo in Central Iowa.** Excellent signals. New equipment. Includes real estate

**KZAT-FM Tama, Iowa.** Includes real estate. Price reduced for quick sale.

**FM radio station for sale in Maine.** Profitable.

**AM radio station for sale in Maryland (suburban DC).** Serves suburban Washington DC counties. High population growth rate. Includes real estate. New equipment. New ground system.

**AM radio station for sale in Springfield, Massachusetts.** Profitable.

**Combo in Massachusetts** for sale. Profitable.

**AM/FM combo in Mississippi for sale.** 100kw FM/5kw AM. Regional audience. Profitable. Includes real estate.

**WBIP 1400 AM, Booneville, Mississippi**  
Profitable station in growing county. Includes real estate.

**WNAU 1470 AM, New Albany, Mississippi**  
Profitable station in growing county. Includes real estate.

**FM station** with CP upgrade to Class C FM for sale in **Nevada.**

Class B **AM station** for sale in **New Jersey**. Profitable.

**AM station** for sale in **New Jersey**. Profitable.

Class B **AM station** for sale in **New Jersey**. Profitable.

Radio station for sale in **Albuquerque, New Mexico** (market #70). Fastest growing market in the country.

**KZRM-FM** for sale **Chama, New Mexico**. 25kw regional signal.

**24 hour AM station for sale in upstate New York**. Profitable, Full Service Station.

**24 hour AM station for sale in Bismarck, North Dakota area**. Profitable. Includes real estate.

**FM station for sale. Cannon Ball, North Dakota (Sioux County)**. Serves the **Bismarck, ND** market.

**KBIJ 99.5 FM Guymon, Oklahoma** for sale. 100,000 watt Class C1 FM

Radio station for sale. **Pittsburgh, Pennsylvania**.

**AM/FM combo for sale in Pennsylvania**.

**AM/FM combo and weekly paper in Central Pennsylvania**. Profitable.

**Full Service AM station for sale in Pennsylvania**. Profitable.

**2 FM Cluster, Rapid City, South Dakota market** Strong signals. Growing market.

**KZXL (formerly KLJK) Class A FM serving Lufkin & Nacogdoches Texas**.

**Full Service AM station for sale in Southwest Virginia.** Profitable. Growing market.

**Cluster of Stations for sale in Morgantown-Clarksburg-Fairmont, West Virginia.** Profitable. Growing market.

**2 FM Cluster, Jackson Wyoming market**  
Strong signals. Growing market.

We have a number of **FM Translators** for sale in:  
AL, AR, AZ, CA, GA, IA, IL, IN, KS, MI, MT, NE,  
NM, ND, OH, OK, OR, SC, SD, TN, TX, VA, WA,  
WI, WV, WY.

New **FM Translator in New Orleans, LA** is available.

We have a number of **full power Non-Commercial FM Construction Permits** for sale in several states, including:

Sylvania, AL - Class A FM  
Star City, AR - Class A FM  
Murfreesboro, AR - Class C3 FM  
Banks, AR - Class C1 FM  
Kaibito, AZ - 2 Class C1 FMs  
Susanville, CA - Class A FM  
Pitkin, CO - Class C3 FM  
Hampton, IA (Waterloo)-Class C1 FM  
Iowa Falls, IA - Class C3 FM  
Mystic, IA - Class C3 FM  
Storm Lake, IA - Class A FM  
Lee, IL - Class A FM  
Ludlow, IL - Class B1 FM  
Paxton, IL - Class B1 FM  
Smithboro, IL - Class A FM  
Goodland, KS - Class A FM  
Hays, KS - Class C1 FM  
Le Roy, KS - Class C2  
Oketo, KS - Class C2 FM  
Smiths Grove, KY - Class A FM  
Natchitoches, LA - Class C3 FM  
Harrisonburg, LA - Class C1 FM  
Marshall, MN - Class A FM  
Albany, MO - Class C2 FM

Bethany, MO - Class C2 FM  
Chillicothe, MO - Class C2 FM  
Licking, MO - Class A FM  
Louisville, MS - Class C3 FM  
Wyola, MT - Class C3 FM  
Broken Bow, NE - Class C2 FM  
Franklin, NE - Class C2 FM  
Grand Island, NE - Class A FM  
Humboldt, NE - Class C3 FM  
Loup City, NE - Class C2 FM  
Norfolk, NE - Class C3 FM  
O'Neill, NE - Class A FM  
Shubert, NE - Class C3 FM  
Lynchburg OH - Class A FM  
Antlers, OK - Class C3 FM  
Rattan, OK - Class A FM  
Lonerock, OR - Class C1 FM  
Frankfort, SD - Class C1 FM  
Bovina, TX - Class A FM  
Memphis, TX-Class A & Class C1 FM  
Spur, TX - Class C1 FM  
Paragonah, UT - Class A FM  
Clifton Forge, VA - Class B1 FM  
Lawrenceville, VA - Class C3 FM  
Romney, WV - Class A FM  
Kirby, WY - Class A FM  
Contact [Roger Rafson](#) (412) 421-2600 for more information on any of the above stations.

## News We Can Use

### Radio Heard Here Insiders Guide



The Radio Heard Here Insider's Guide is an essential quick reference tool for all radio industry professionals. The guide provides an array of up to date facts and information

about radio's unmatched reach, technological leadership and bright future.

[Download the pdf file here.](#)

Don't forget the Insider's Guide companion

PowerPoint presentation.

[Download the PowerPoint here.](#)

The RAB offers other tools you can use for the Radio Heard Here Campaign. [Click here.](#)

**Roger,**

I hope you are able to fully enjoy this Summer season. *Relax and enjoy!*

With best wishes,

Roger Rafson  
[CMS Station Brokerage](#)  
(412) 421-2600

## Closing Quote



"Do not follow where the path may lead. Go instead where there is no path and leave a trail."

**Ralph Waldo Emerson**

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to rafson@cmsradio.com by [rafson@cmsradio.com](mailto:rafson@cmsradio.com).  
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



CMS Station Brokerage | 1831 Murray Ave. Suite 216 | Pittsburgh | PA | 15217